

Roe Brothers Inc. – Capability Statement

Since 1886 | Small Business | Building Materials & Supply

Company Overview

Roe Brothers Inc. is a fourth-generation, family-owned small business with more than 138 years of continuous service supplying building materials across New York and the Northeast. As one of the oldest lumber companies in New York State, we are recognized for integrity, reliability, and compliance in commercial, municipal, state, and federal markets. We support a wide range of projects including military bases, government housing, disaster relief, and infrastructure programs.

Our 14-person Small Business team delivers agile, responsive service for federal, state, and municipal contracts. Through our affiliation with the Do It Best network, Roe Brothers offers access to over 77,000 SKUs and competitive national pricing. We provide SAM-compliant quotations, transparent pricing, and documentation packages aligned to inspection standards.

Core Capabilities

- Comprehensive Materials Supply: Lumber; plywood (CDX, AC, MDO, marine, OSB, ZIP); treated & fire-retardant wood; roofing; siding; drywall; insulation; masonry.
- Engineered Products: LVL, I-joists, glulam beams; Fabral roofing & siding systems; drainage solutions and accessories.
- Plastic Containers & Chemicals: Full supply line of plastic bottles, containers, and raw chemical materials through NAICS 326199 and authorized vendor partnerships.
- Federal & State Contracting Expertise: SAM-compliant quotes; FAR and state procurement compliance; FOB destination; prompt RFQ turnaround; experience with federal and state e-procurement portals.
- Delivery & Logistics: Flatbed with Moffett; box truck; same-day/next-day delivery to federal and municipal facilities; coordinated scheduling and site access.
- Supplier Partnerships: TK Supplies (authorized vendor for plastic bottles/containers), Madison Wood (treated lumber), Goodfellow, Koppers (marine piling & timbers), Sherwin-Williams (paints & coatings), Fabral (roofing & siding systems).
- Compliance Focused: Products meet/exceed AWWA, SPIB, and federal inspection standards with full submittals and mill certifications available.

Company Data

UEI: FWLKDATT75H1

CAGE: 8J2M3

Business Size: Small Business (14 employees)

Established: 1886

Headquarters: Florida, NY

NAICS Codes

- 423310 – Lumber, Plywood, Millwork, and Wood Panel Wholesalers
- 423330 – Roofing, Siding, and Insulation Material Wholesalers
- 321113 – Sawmills
- 321912 – Cut Stock, Resawing Lumber, and Planing
- 321999 – Miscellaneous Wood Product Manufacturing
- 325510 – Paint and Coating Manufacturing (Sherwin-Williams Supplier)
- 326199 – All Other Plastics Product Manufacturing (Plastic bottles & container solutions)

Past Performance



- U.S. Army — W912ES25P0037: Building materials supply (2025). Scope: Full lumber and plywood order; FOB destination delivery coordinated with receiving schedule; documentation package provided.
- U.S. Army — W911SD20A0002: Blanket Purchase Agreement (BPA) — Long-term lumber & supply. Scope: Multi-year BPA supporting construction and maintenance projects at West Point with recurring deliveries and compliance submittals.
- Additional federal and state references available upon request.



Line Card – Products & Services

- Lumber & Panels: Treated & fire-retardant SPF, Douglas Fir, Cedar, Pine; Plywood: CDX, AC, Birch, Marine, OSB, ZIP, MDO Sign-Grade.
- Drywall & Insulation: Sheetrock (standard & fire-rated); Rockwool & fiberglass insulation; Foam board, backer boards.
- Roofing & Siding: CertainTeed architectural shingles; Fabral metal roofing systems; Vinyl & metal siding, soffit & fascia; Underlayment, coatings, flashing.
- Engineered Wood: LVL, I-joists, Glulam beams.
- Masonry & Drainage: Cement, block, rebar, PVC & culvert pipe, septic tanks.
- Doors, Windows & Trim: ThermaTru exterior doors; Sierra Pacific windows; Mouldings, casings, PVC trim.
- Decking & Railings: TimberTech & Deckorators systems; Railings, post sleeves, caps.
- Paints & Finishes: Sherwin-Williams paints & coatings; Primers, sealers, stains, polyurethanes.
- Plastic Containers & Chemical Supply: Bottles, jugs, and containers for chemical and industrial use; supplied through TK Supplies and other authorized vendors.
- Delivery Services: Flatbed, Moffett, and box truck fleet; Same-day/next-day delivery available.

Contact Information

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